



# COLLABORATIONS THAT WORK - BUILDING YOUR COLLABORATIVE TEAM FOR BIG WINS!

## COLLABORATIONS THAT WORK:

- Why collaborate?
- First considerations (similar organization philosophy, filling service gaps, capacity, goals)
- Expectations and challenges
- Examples of shared successes
- The difference between collaboration and collective impact (wins/losses with each)
- The greater good - in both cases
- Different revenue/expense/operational considerations for both models
- Collaboration & community health (leveraging partnerships to address health disparities)



Full participation in this workshop is applicable for 7 points for full day, and 3.5 points for half day in Category 1.B  
– Education of the CFRE International application for initial certification and/or recertification.

Participation in the PSC Workshop How to Create a High Functioning Fundraising Board may assist you in learning or reviewing concepts covered on the Certified Fund Raising Executive (CFRE) examination as detailed on the Test Content Outline provided by CFRE International. CFRE International does not sponsor or endorse any educational programs and the How to Create a High Functioning Fundraising Board was not developed in conjunction with CFRE International.

**August 4, 2020**

### Trainers:

**DeDe Flounlacker, Executive Director  
of Manna**

**Kimberly Krupa, Director of Achieve  
Escambia**

**Chandra Smiley, CEO of Community  
Health of Northwest Florida**

7:30 a.m.....	Registration Pre-Test (question cards turned in)
8:00 a.m.....	Introduction
8:05 a.m.....	Why Collaborate?
9:15 a.m.....	The difference between collaboration and collective impact
10:00 a.m.....	Collaboration & Community Health Community Center Health
10:45 a.m.....	Break
11:00 a.m.....	Panel of Experts
11:45 a.m.....	Final Thoughts
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