



PSC | PENSACOLA STATE COLLEGE

EVERY GIFT HAS A STORY

PENSACOLA STATE COLLEGE FOUNDATION
IMPACT REPORT 2018


PENSACOLA
STATE COLLEGE



EVERY GIFT BUILDS OUR COMMUNITY

Pensacola State College's story began at the Aiken House, a boarding house at the corner of Palafox and Cervantes Streets, where classes were held between 1948-1953. Shortly after, the Pensacola State College Foundation was formed to accept community donations.



KEITH HOSKINS

Pensacola State College Campaign Chair – VP of Navy Federal Credit Union/Head of Pensacola Operations

Leading efforts to fund initiatives at PSC, Keith Hoskins volunteers on the Foundation Board of Governors. Below, Keith shares his perspective on his involvement in this work.

“In today’s world it is a powerful thing to know that every gift is a donor’s contribution to a new chapter in the story of a student’s life. These gifts and chapters are a storyline that chronicle a journey a family and community can make together through transformation through generations, changing with the times, with the legal in

HISTORY

In 1947, Pensacola State College became the first public junior college to be established under new Florida law. As the college grew, recognition and support from the community also grew, and the Pensacola State College Foundation was incorporated in 1965 as a non-profit corporation that could accept tax-deductible contributions from community supporters.

During the next three decades, the Pensacola State College Foundation helped the college expand its campus, through the addition of many new buildings, as well as additional campus locations.

Donations from alumni and friends of Pensacola State College make the difference — making dreams a reality for many students. The Foundation’s investment strategy provides a maximum return on contributions at a minimum risk. The Foundation ensures professional management and monitoring of contributions to support specific programs at Pensacola State College and to observe the donor’s wishes. We ensure that 100 percent of every contribution is dedicated to the purpose intended.

Today, more than ever, the Pensacola State College Foundation is an integral part of the College.

Photographed, left to right, top to bottom:
 Top left: PSC Foundation received over \$40,000 from the Florida Blue Foundation, the Helios Education Foundation and Bank of America/ Merrill Lynch. Pictured in the check presentation are Patrick Dawson, Stephanie Collins, Ed Moore, Judy Green, Andrea Krieger, Doug Bates, Chancellor Madeline Pumariaga, Betty Roberts, Margie Moore, Ann Woll, Virginia Stott, Mike Wiggins, Herb Woll, Ed Meadows, and Florida Blue grant recipients Wei Anderson and Jessica Helloms-Poindexter. Top Middle: Scott and Michelle Luth. Top Right: Megan Mathews, Jim Reeves, and Kara Cedarquist. Bottom Left: Gerald Adcox and Mike Wiggins. Bottom Center: Joseph Von Bodungen and Betty Roberts. Bottom Right: Andrea Krieger, Ron Jackson, Mike Morette, Adam Purdy, and Lewis Bear.



Photographed, left to right, top: Keith Hoskins, Doug Bates, Gerry and Mitzi Goldstein; Herb Woll, Jennifer Cole. Bottom, left to right: Betty Roberts, Allyson Richter.

PENSACOLA STATE COLLEGE FOUNDATION BOARD OF GOVERNORS

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Gerry Goldstein

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Tom Owens

Immediate Past President

Mike Wiggins

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Jennifer Cole

Keith Hoskins

Trey Poirier

Betty Roberts

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Alan Nickelsen

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Grover Robinson IV

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Wayne Peacock

Sandy Sansing

Marty Stanovich

James Stohlanske

Tommy Tait

We thank the following retiring board members for their years of service:

Karen Hendrix (13 years), Julie Sheppard (6 years), Celeste Whisenant (12 years), Ann Woll (6 years), Beverly Zimmern (6 years), and Sandy Sansing — our newest member of the Governor Emeriti Board (16 years)

AMONG THESE WE HAVE



1 Former Mayor &
1 Current Mayor



1 Citizen of the Year



7 Pace Award Honorees



3 Rotary Presidents



3 Current/Former
Elected Officials



13 Business Owners/
CEOs/Presidents/
Principles or Partners
at Respective Local
Companies



1 Expanded & Named
Our Business School
1 Expanded & Named
Our Visual Arts Center

At Pensacola State College, team members feel fortunate to serve with individuals and organizations that enthusiastically support PSC students, employees, and faculty. Their donations of time, talent, and treasure help provide scholarships and they support the exceptional education programs that contributed to Pensacola State's ranking as one of the best colleges—regionally and nationally—by U.S. News and World Report.

For community members looking to connect to this gratifying work, the PSC Foundation team members are ready to help!

Photographed left to right: Angie Kemp, Laura Hill, Rosemary Ropke, Courtney Reed, Layla Zandi, Jo McArthur, Sarah Richards, Susan Peaden, Kim Davis, Andrea Krieger and Gaye LaCasce

PSC FOUNDATION STAFF

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“

I am beyond thrilled to come to work each day and know that we have made a difference in the lives of over 110,000 PSC graduates since 1948. More importantly, I am delighted that I can continue that legacy of giving of my monetary gifts and resources to even more students. Each PSC student has his or her own story and reason for achieving an education. Please help us in continuing to assist these very worthy students on their journey through life. Every gift definitely has its own story! – Sheila Nichols, Executive Director of Marketing & Communications, PSC





Photographed left to right: Scholarship Recipients Suzanna Daughtry, Mikayla Thomas, BillieJo Bernal, Evelyn Brown

Inspiring the Next Generation

THE CHADBOURNE FOUNDATION ENDOWED SCHOLARSHIP

The Chadbourne family's desire to see students succeed is evident in the "two + two" scholarship arrangement they crafted with PSC and UWF. Students who receive a Chadbourne scholarship at PSC and graduate in good standing are given priority for a Chadbourne scholarship when they enter UWF.

This commitment to meeting local needs is characteristic of the Chadbourne Family Foundation. It is part of the reason that Edward M. Chadbourne shared his family's philosophy that a portion of the profits from the family business be allocated to the family Foundation. As he explained, "We've always felt that this community has been good to us and we wanted to give something back."

Multiple Escambia and Santa Rosa County residents have benefitted from the Chadbourne family's generosity that supported them while they were enrolled in A.A., A.S, Vocational, Technical, BAS or BSN programs at Pensacola State.

\$1,507,621.78

Endowment fund balance as of 12/31/2018

\$744,735.29

Total amount used for scholarships since established (2003-2018)

\$66,606.59

Amount used in 2018

Every Gift Has a Story and Leaves a Lasting Legacy!

At Pensacola State College, the Foundation manages 250 scholarships that have been privately funded as a legacy that over 258 donors have helped create. Through these scholarships, 175 that are endowed, donors have supported the passions and interests of students who apply for financial assistance. In 2018, the impact these donors created was felt by the 1,234 students who were helped with awards that exceeded \$660,000.



12% Increase

In Funds Used in 2018



1,234 Students

Helped in 2018



\$660,367

Scholarship Funds Awarded in 2018

Employee Gifts are Vital to the Success of Pensacola State College

PSC EMPLOYEES DONATED

2018

\$49,991.71

2017

\$27,484.46



Marking PSC's 70th anniversary celebration, Dr. Ed Meadows was joined at every campus and center by community members, team leaders, and students. Pictured here is the celebration at PSC's Downtown Center.

IN 2018, EMPLOYEE GIVING INCREASED BY 82%



MIKE JOHNSTON

Director, Institutional Research

"I want to invest in the movers and the shakers of the world! I give to our students because I remember what it was like to be in their shoes; having to choose between paying my portion of the power bill and buying a textbook was never easy. Luck was not what got me to where I am today; the resolve and the support of others while I was in school allowed me to move mountains I never imagined. One day, I hope some of our students look back and remember that some stranger invested in them and I believe they will do the same when they are ready and able."



DEBBIE DOUMA

Dean of Federal Grants and Programs

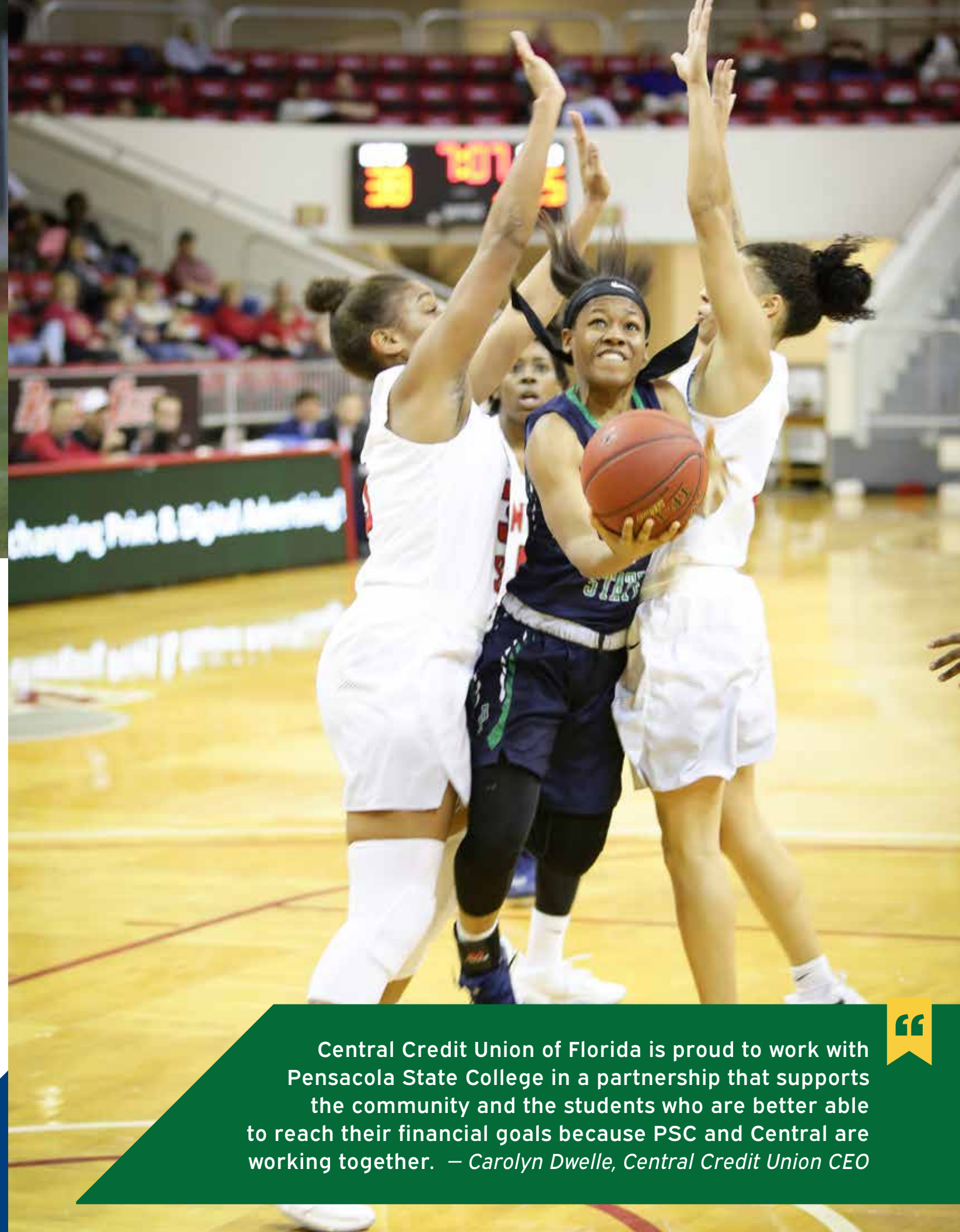
"I like the ability to designate where I want my donation to go. I played basketball in high school, so I want to support our athletes – and the same is true for visual arts and performing arts students. I make everyone in my office go to at least 1 graduation a year. I want them to see why we do what we do here in this office. I'm also a big proponent of the technical programs here. So many people tend to look down upon certain degrees, but those are our degrees that are so vital. I hope to give students the ability to accomplish what they'd like to do, but be able to also provide for them and their families so they don't have to struggle by taking out student loans."

For 70 Years, the Community has Invested in Success

Whether an Anna Society Member, Athletic Booster or a Friend of the Culinary or Performing Arts, members of PSC's affinity groups have been key characters in our story. Members are donors who choose to support activities about which they are passionate. They are a constant thread that binds the storyline that winds through the lives of the 109,000 PSC graduates. Affinity group membership is a win-win as membership provides benefits to donors whose financial support enhances programs and student experiences.



Pensacola State plays an important role in the community, because it provides avenues for all types of students, with widely varying interests and life goals, to find their career paths. — *Helen Ihns, Anna Society Founding Member and Friend of the Culinary Arts*



ATHLETICS/BOOSTERS

2018 was truly outstanding with 9 FCSAA All-Panhandle Conference Teams and 15 student-athletes striking major deals committing to Division I, II, III and NAIA colleges and universities. Our athletes earned an impressive cumulative 3.01 GPA across all sports. PSC student-athletes also gave back by participating in over 15 community service projects at Ronald McDonald House, Westgate Elementary Trunk or Treat, and Miracle League.

PSC Pirates Shine:

- 9 FCSAA All-Panhandle Conference Teams
- Participation in Over 15 Community Service Projects

Boosters raised funds to purchase:

- Basketball Uniforms
- Seated Pads/Cushions for Women's Locker Room
- Volleyball Pole Transport Cart
- Recovery Equipment such as Ankle Braces

\$115,771.45

Raised to Support PSC Athletics

Central Credit Union of Florida is proud to work with Pensacola State College in a partnership that supports the community and the students who are better able to reach their financial goals because PSC and Central are working together. — Carolyn Dwelle, Central Credit Union CEO

BILL CLOVER MEMORIAL AUCTION

In life, Bill Clover was a true humanitarian. The beloved Pensacola State professor died in May but his legacy will endure. To honor his generous spirit, PSC has established the Bill Clover Memorial Endowment. Funds for the endowment came from The Clover Memorial Auction, which featured much of the donated art collection of the late Carl Duke - the former head of the PSC visual arts department who hired Clover in 1966. About 140 pieces, which also included a number of Clover's signature mugs and bowls, as well as donations from the Visual Art's Faculty, were sold at the October fundraiser and helped generate \$22,016 for the endowment.



I support the Anna Society. I am particularly thrilled with the new gallery space at the Anna Lamar Switzer Center. The better the facilities are, the more students will want to study at Pensacola State. — *Cookie Kichler*



VISUAL ARTS/ANNA SOCIETY

The Anna Lamar Switzer Center for Visual Arts is located on Pensacola State College's Pensacola campus. The center is supported by the Anna Society – a group of patrons who are passionate about arts education and cultural enrichment. The society advocates for and provides foundational dollars to the Anna Lamar Switzer Center, enriching our community at large. Members of the Anna Society make a difference to Pensacola State by contributing their time, talents and treasures in support of the cultural heritage and artistic future of Northwest Florida.

In 2018:

- 40,714 Gallery Attendees July 1, 2018 – Feb. 7, 2019:
- 10 Visiting Artists

Anna Society Members helped purchase:

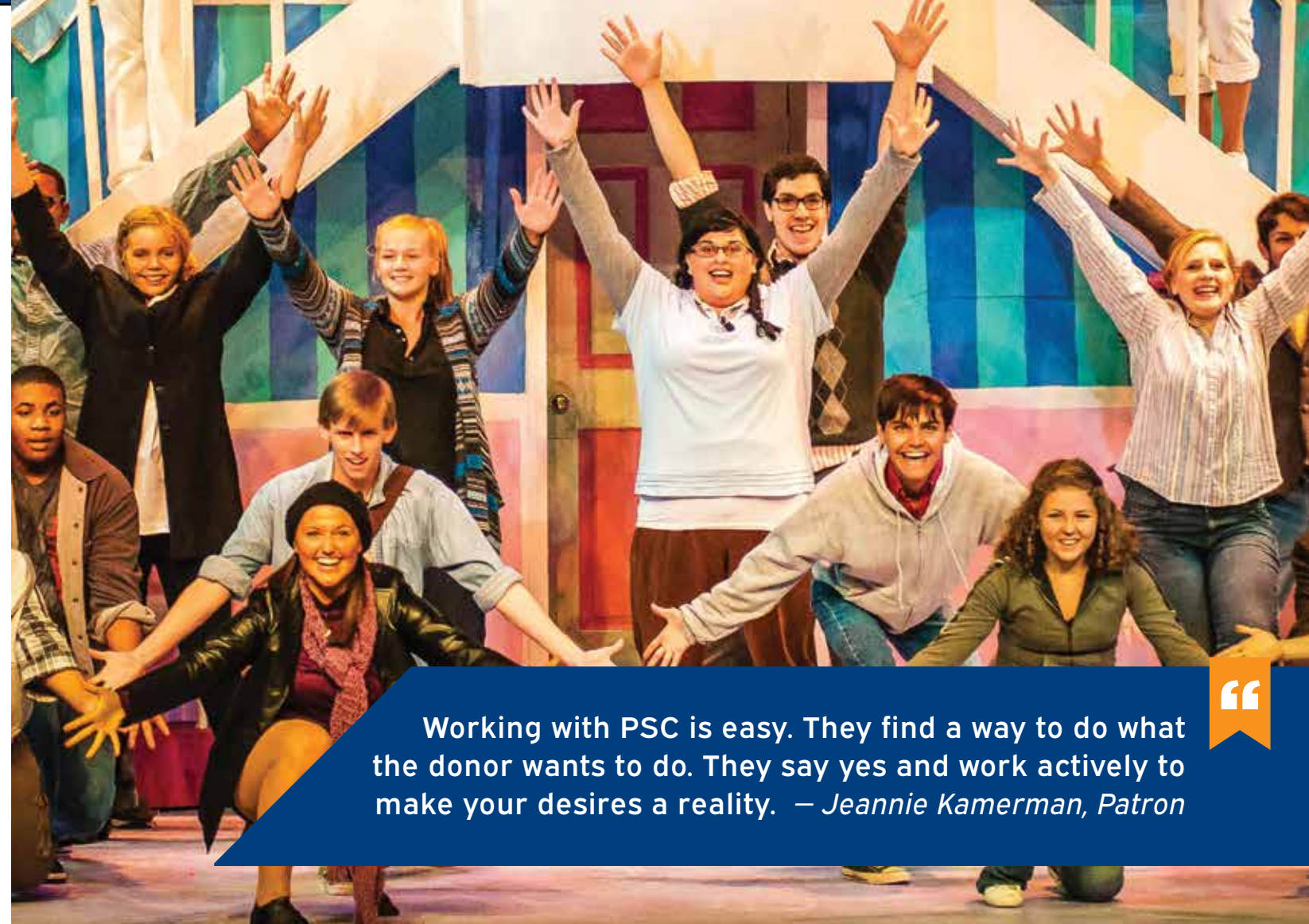
- Shelving for the Permanent Collection Vault

\$45,665.04*

Raised to Support PSC Visual Arts

**Includes capital donations to the Charles W. Lamar Studio*





Sincere thanks go to the Zimmers family for making a transformative donation to Performing Arts. Joe and his late wife, Betty, made a generous planned gift to support both programming and equipment, while also creating the Joe and Betty Zimmers Endowment to provide performing arts scholarships in perpetuity.



FRIENDS OF PERFORMING ARTS

The Performing Arts Department plays an integral and vital part in Pensacola State College's rich history and promising future. Since its beginnings in 1957, this department has served thousands of students. PSC graduates can be seen in Broadway plays, Hollywood productions, and recording studios as well as directing church choirs and teaching college, high school and middle school students the joy of music.

In 2018:

- 1,400 Show Attendees for Lyceum Series (Guest Artists) Shows and 4,500 for Theatre Productions
- 12 Visiting Artists
- 64 Students Received Scholarship Awards of Approximately \$75,000
- Professional Workshops: Masterclasses in Voice, Acting, and various instruments by professional guest artists from around the world.
- 12 Lyceum Series Events, 4 Theatrical Productions, Approximately 15 Additional Free Concerts such as Bands, Choirs, Guitar, Percussion, ComposerFest, etc.

Friends Helped:

- Purchase 4 Flugelhorns, Ticket Printer for the Box Office, Audio & Sound Equipment for the Ashmore Auditorium

\$44,252.35

Raised to Support PSC Performing Arts

Working with PSC is easy. They find a way to do what the donor wants to do. They say yes and work actively to make your desires a reality. — Jeannie Kamerman, Patron





MOLLY MCGUIRE CULINARY ARTS ENDOWED SCHOLARSHIP

By establishing this scholarship in Molly's memory in 2015, the Martin family and IPC members help support students enrolled on a full-time or part-time basis in the Culinary Management Associate in Science or Culinary Arts certificate program at PSC. Awards of up to \$1,000 per semester are made to deserving students.

\$239,107.15

Endowment fund balance as of 12/31/2018

"I know that Molly would be so humbled and honored to see the endowment continue to grow," stated Martin. "She believed in Pensacola State College and knew the value of a skilled and well-trained culinary staff. This is such a special way to honor her memory. I sincerely thank everyone for their support."

Jim Reeves, longtime friend of Molly's, adds, "The Irish Politician Club and its members all knew the personable Molly McGuire and how much she loved her employees and customers. It is only fitting that we continue our financial support of the PSC Culinary Arts Program in her honor."

NEW PROGRAM MEMBERSHIP GROUP! FRIENDS OF CULINARY ARTS

The Center for Culinary and Hospitality Management has program offerings that prepare and equip the graduates for a profitable and exciting career in the hospitality and food service industries. Students in the Culinary Management Program prepare and serve lunch and dinner to guests during the Fall and Spring terms. A new program affinity group was formed at the end of 2018 to help support student needs for emergency equipment and incidentals.

\$1,245.88

Raised to Support PSC Culinary Arts





\$174,000
 was raised by Event Sponsors
 and Attendees who provided
 cash and in-kind donations
 to support PSC scholarships
 and programs

1

1. 13TH ANNUAL BIG BREAK GOLF CLASSIC

Presented by SYNOVUS
 Chaired by Sharon Hess Herrick
 88 golfers participated in 18 holes of scramble golf raising over \$28,000 in support of our annual fund which is used in support of students and programs. It was a picture perfect day and golfers enjoyed a variety of on-course competitions, select tasting holes featuring delicious treats, door prizes, auctions and prizes.

Photographed: Pat Patterson, Kendrick Doidge, Bill Linne, Sheldon Bernau

2. HOLIDAY EXPERIENCE

Presented by Michael and Jo-Ann Price
 Chaired by Jenn Cole
 Whether guests were visiting the Dental or Veterinary Technician program, Nursing, or Emergency Medical Services, the demonstrations during our Holiday Experience at the Warrington Campus illuminated how medicine and technology have come together to create a robust learning environment at PSC. More than \$56,000 was raised during this holiday classic themed progressive tasting event.

Photographed: Ed and Ginger Moore

3. GARDE MANGER

There is no better way to say thank you to our many donors and supporters than this culinary delight showcasing our Culinary and Hospitality Program. Hors d'oeuvres and sweet treats were created and served by 15 students who were in their second year of the program.

Photographed: Cookie Kichler, Marcia Schuffman, Wylde Sparrow, Helen Ihns

4. QUAIL HUNT

Chaired by Gerry Goldstein
 Hosted at Dennis Lake Wing Club, in Bay Minette, AL, guests enjoyed guided hunts and fellowship.

Photographed: Ron Jackson, Brad Hanssen, Wing Club Guide Rick Rowell

5. DAY OF CLAYS

Presented by TRANE
 Chaired by Ron Jackson
 The sun shone brightly over the Santa Rosa Shooting Center with over 130 avid sporting enthusiasts participating in the annual Day of Clays tournament. This form of clay pigeon shooting is often called "golf with a shotgun." Over \$74,000 in cash and \$3,600 in kind was raised to help ensure students can pursue their passions.

Photographed: Jimmy Rockhill, Peter Rockhill, Richie Kops, James Rockhill

A Simple Act of Giving Creates Community



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It's an honor to chair the Annual Day of Clays event for Pensacola State College. It's important to me that the proceeds are used to support programs and scholarships for those students who otherwise wouldn't be able to afford to go and who want to improve themselves. In addition, the financial impact that Pensacola State College has on our region is significant and the continued workforce development is essential for development of our regional economy.

— Ron Jackson, Shareholder, Saltmarsh, Cleaveland & Gund



8

Thank You Event Sponsors!

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 My Pensacola Credit Union
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 Paul and Kerry Anne Schultz Battle
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 Waldorff Insurance & Bonding
 Warren Hollow Metal Door
 WEAR-TV 3
 West Florida Hospital
 Winterfest of Pensacola, Inc.

Photographed: 6. **Big Break:** Lindsey Elmore and Marci Watters 7. **Garde Manger:** Chef Langham and Dona Usry 8. **Clay Shoot:** Gulf Power Team 9. **Big Break:** First Place team who truly had the "force" with them last May 4th — Danny Zimmern, Jim Corrigan, Chuck Woolly, Marty Ladner 10. **Holiday Experience:** Mayor Grover Robinson and Dr. Dusti Sluder

Ribbon Cutting for Charles W. Lamar Studio

As founders of Lamar Advertising Company, members of the Lamar family, Reilly family, and Switzer family passionately believe in the impact that arts education has in building great colleges and bettering communities. In 1998, the Lamar, Reilly and Switzer families made a generous \$1 million gift to Pensacola State for the enhancement of the College's Visual Arts Program. The gift led to the opening of the Anna Lamar Switzer Center for Visual Arts. In August 2014, the Lamar, Reilly, and Switzer families committed an additional \$1 million to complete the Visual Arts facility with the addition of the Charles W. Lamar Studio, named in honor of the family patriarch. Since their initial investment in 1998, the Lamar, Reilly, and Switzer families have provided gifts resulting in more than \$4 million to the College. The Lamar, Reilly, and Switzer families have a long tradition of not only contributing significant resources to Pensacola State, but to the Pensacola community as well.



Construction of New STEM Building is Underway

Construction has started on the East Wing of Pensacola State College's new STEM building. The facility will replace the Mary Ellison Baars Building, and will eventually include a West Wing and second-floor connector.

The \$13 million East Wing will be home to the cybersecurity and mathematics programs. The 25,389-square-foot wing also will house math tutorial labs and office space. The first phase is projected to be in use by May 2020.



The West Wing and second-floor connector will be 46,133 square feet and is projected to cost \$21 million.

Ajax Building Corp is the general contractor. Florida Architects designed the facility.

For naming opportunities, contact Andrea Krieger at 850.484.1477 or akrieger@pensacolastate.edu.



Pensacola State College is a natural choice for Synovus to partner with in our joint vision of leaving this community better than we found it. At Synovus we trust the people at Pensacola State College to do two things. Treating folks right and doing the right thing. They are the kind of organization we seek to invest our charitable dollars in. PSC is making a difference in our community and we want to be a part of it.

— Eddie Norris, Market Executive, Synovus

Your Generous Gifts are a Permanent Part of the PSC Story

\$10,000+

Alfred I. duPont Foundation
Ms. Pat Ciccone
Edward Marlowe Revocable Trust
Estate of Carl Duke
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Synovus
The Florida College System Foundation
The J. Bruce & Rose W. Beveridge Foundation
Mr. Joe L. Zimmers

\$7,500 to \$9,999

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Ms. Andrea Krieger
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Plasmine Technology, Inc. / Mr. Steve Violette

\$2,500 to \$7,499

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Drs. John and Anita Westafer

\$1,000 to \$2,499

ACS Coatings, Inc.
Aderholdt Building and Consulting LLC
Allen Memorial Mens Club



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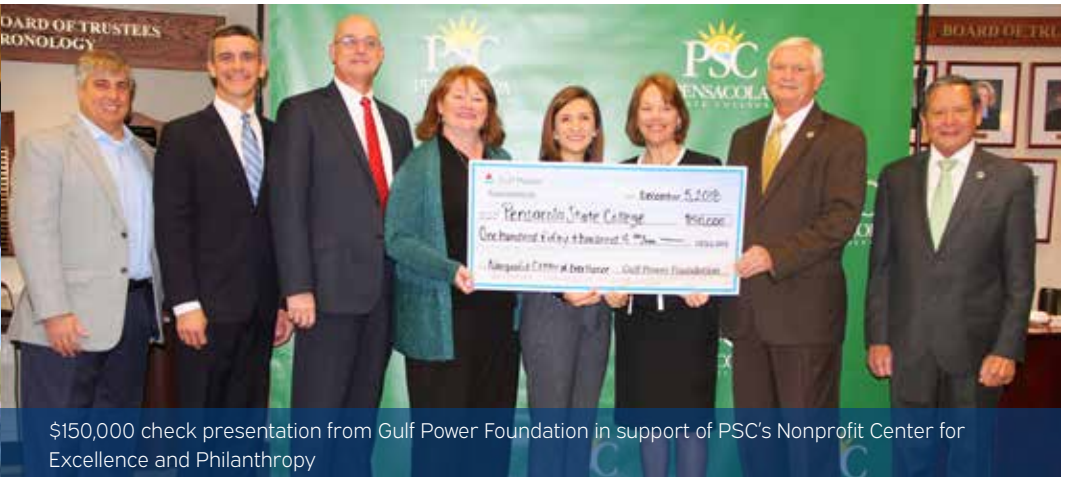
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2018 Day of Clays



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2018 Overview

Thanks to generous support from donors and the community at large, the Pensacola State College Foundation ended 2018 with total assets of \$24,350,187. Approximately \$12M of assets is expendable and \$10M is in non-expendable endowments. *Unaudited

2018 NET POSITION

Expendable	\$12,315,477
Non-Expendable	\$10,668,268
Unrestricted	\$1,033,516

2018 OPERATING EXPENSES

Program Services	\$1,251,115
Management and General	\$504,300
Fundraising	\$421,276

2018 OPERATING REVENUE

Contributions	\$728,692
In-Kind Contributions	\$816,644
Other Operating Revenues	\$184,747



As a student in PSC's Nursing (RN) program, I am committed to quality care for patients. The more hours I can apply to my studies, clinicals, and attending conferences, the better the nursing care I will provide for people in our community moving forward. Scholarships helped relieve my financial concerns during this semester so I could continue to strive for excellence in the profession of nursing. Thank you for your support. — Donald Yeo



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